UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 8, 2022

First Advantage Corporation

(Exact name of Registrant as Specified in Its Charter)

001-31666

Delaware 84-3884690 (State or Other Jurisdiction of Incorporation) (IRS Employer Identification No.) (Commission File Number) 1 Concourse Parkway NE Suite 200 Atlanta, Georgia 30328 (Address of Principal Executive Offices) (Zip Code) Registrant's Telephone Number, Including Area Code: 888 314-9761 Not applicable (Former Name or Former Address, if Changed Since Last Report) Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Securities registered pursuant to Section 12(b) of the Act: **Trading** Title of each class Symbol(s) Name of each exchange on which registered Common Stock, \$0.001 par value per share FA The Nasdag Stock Market LLC Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter). Emerging growth company If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Item 2.02 Results of Operations and Financial Condition.

On November 8, 2022, First Advantage Corporation issued a press release announcing its financial results for the quarter ended September 30, 2022. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished under this Item 2.02, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that section and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as otherwise expressly stated by specific reference in any such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release of First Advantage Corporation dated November 8, 2022.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST ADVANTAGE CORPORATION

Date: November 8, 2022 By: /s/ David L. Gamsey

David L. Gamsey

Executive Vice President & Chief Financial Officer



First Advantage Reports Third Quarter 2022 Results

Third Quarter 2022 Highlights

(All results compared to prior-year period unless otherwise noted)

- Revenues were \$206.0 million, an increase of 6.8%, compared to \$192.9 million; Constant Currency Revenues¹ were \$209.4 million, an increase of 8.6%
- Net income was \$17.2 million, an increase of 5.7%, compared to \$16.3 million
- Adjusted EBITDA¹ was \$64.2 million, an increase of 0.4%, compared to \$63.9 million; Constant Currency Adjusted EBITDA¹ was \$65.3 million
- Adjusted Net Income¹ was \$40.0 million, a decrease of 5.1%, compared to \$42.2 million
- Cash flows from operations were \$46.4 million, an increase of 67.2%, compared to \$27.8 million
- Cash and cash equivalents were \$390.3 million as of September 30, 2022, an increase of \$97.6 million compared to \$292.6 million as of December 31, 2021
- Increased and extended share repurchase program by \$100 million through December 31, 2023

ATLANTA, November 8, 2022 – First Advantage Corporation (NASDAQ: FA), a leading global provider of HR technology solutions for screening, verifications, safety, and compliance, today announced financial results for the third quarter ended September 30, 2022.

Key Financials

(Amounts in millions, except per share data and percentages)

Three months ended September 30, 2021 Change \$ 206.0 192.9 6.8% Revenues Income from operations \$ 25.7 24.4 5.2% \$ 17.2 16.3 5.7% Net income Net income margin 8.4% 8.4% NΑ 64.2 Adjusted EBITDA1 \$ 63.9 0.4% Adjusted EBITDA Margin¹ 31.2% 33.2% NA Adjusted Net Income¹ \$ 40.0 42.2 (5.1)%

¹ Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Constant Currency Revenues, and Constant Currency Adjusted EBITDA are non-GAAP measures. Please see the schedules accompanying this earnings release for a reconciliation of these measures to their most directly comparable respective GAAP measures. Note: "NA" indicates not applicable information.

"We delivered continued growth in the third quarter, albeit at more moderated levels, following eight consecutive quarters of extremely robust, double-digit revenue growth. We saw sustained resilience in our business, despite broad macroeconomic pressures including inflation, higher interest rates, and geopolitical volatility. Our 6.8% revenue growth and 0.4% Adjusted EBITDA growth were achieved on top of the remarkable 41.0% and 47.7% growth, respectively, we achieved in the prior-year period. This quarter, double-digit revenue growth in our Americas segment was offset in part by significant foreign currency headwinds and macro-related softness in our International segment," said Scott Staples, Chief Executive Officer.

"Our unique ability to deliver the speed, quality, and applicant experience that helps our customers hire smarter and onboard faster fueled our continued momentum in new logo enterprise customer wins and strong customer retention rates. A resilient U.S. jobs market, driven by high levels of quits, frequent job switching, and continued demand for talent, supports the value proposition for our products and solutions. Additionally, we believe changes in how people work and apply for jobs, along with our customers' focus on managing risks, contribute to the long-term tailwinds for our business," added Mr. Staples.

Balance Sheet and Cash Flow

During the third quarter of 2022, the Company generated \$46.4 million of cash flow from operations and spent \$7.0 million on purchases of property and equipment, including capitalized software development costs. At September 30, 2022, First Advantage had cash and cash equivalents of \$390.3 million and total debt of \$564.7 million, resulting in net debt of \$174.4 million.

Share Repurchase Program

Today, First Advantage announced that its Board of Directors has expanded and extended the Company's share repurchase program announced last quarter. The Company's Board of Directors has approved a \$100 million increase to the originally authorized \$50 million program and extended the program through December 31, 2023. No shares will be purchased from Silver Lake or its affiliates.

Stock repurchases may be effected through open market repurchases at prevailing market prices (including through the use of block trades and trading plans intended to qualify under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended), privately-negotiated transactions, through other transactions in accordance with applicable securities laws, or a combination of these methods on such terms and in such amounts as the Company deems appropriate. The Company is not obligated to repurchase any specific number of shares, and the timing, manner, value, and actual number of shares repurchased will depend on a variety of factors, including the Company's stock price and liquidity requirements, other business considerations, and general market and economic conditions. The Company may discontinue or modify purchases without notice at any time. The Company plans to use its existing cash to fund repurchases made under the share repurchase program.

Through November 4, 2022, the Company repurchased 1,616,551 shares of its common stock under its share repurchase program for an aggregate of \$21.6 million. As of November 4, 2022, the Company had 151,929,522 shares of common stock outstanding.

"Our balance sheet strength is underpinned by our cash and liquidity position, low debt levels, and robust free cash flow generation, all of which give us tremendous flexibility in our capital allocation priorities," commented David Gamsey, EVP and Chief Financial Officer. "We continually evaluate opportunities for executing M&A, investing in the Company for continued growth, and returning capital to shareholders, all with the goal of maximizing shareholder value."

Full Year 2022 Guidance

First Advantage is revising full year 2022 guidance ranges downward to reflect expectations for continuing foreign currency headwinds and macro-driven demand softness, primarily in the International segment. This revised guidance equates to full year 2022 revenue growth of 14% - 15%, or 16% - 17% on a constant currency basis.

The following table summarizes our full year 2022 guidance:

	<u>Prior Guidance</u> <u>As of August 4, 2022</u>	<u>Revised Guidance</u> <u>As of November 8, 2022</u>
Revenues	\$823 million – \$835 million	\$813 million – \$820 million
Adjusted EBITDA ²	\$254 million – \$259 million	\$247 million – \$251 million
Adjusted Net Income ²	\$158 million – \$161 million	\$154 million – \$157 million
Capital expenditures ³	\$28 million – \$30 million	\$28 million – \$29 million

² A reconciliation of the foregoing guidance for the non-GAAP metrics of Adjusted EBITDA and Adjusted Net Income to GAAP net income cannot be provided without unreasonable effort because of the inherent difficulty of accurately forecasting the occurrence and financial impact of the various adjusting items necessary for such reconciliation that have not yet occurred, are out of our control, or cannot be reasonably predicted. For the same reasons, the Company is unable to assess the probable significance of the unavailable information, which could have a material impact on its future GAAP financial results. ³ Capital expenditures consists of purchases of property and equipment and capitalized software development costs.

Actual results may differ materially from First Advantage's full year 2022 guidance as a result of, among other things, the factors described under "Forward-Looking Statements" below.

Conference Call and Webcast Information

First Advantage will host a conference call to review its results today, November 8, 2022, at 8:30 a.m. ET.

To participate in the conference call, please dial (800) 225-9448 (domestic) or (203) 518-9783 (international) approximately ten minutes before the 8:30 a.m. ET start. Please mention to the operator that you are dialing in for the First Advantage third quarter 2022 earnings call or provide the conference code FAQ322. The call will also be webcast live on the Company's investor relations website at https://investors.fadv.com under the "News & Events" and then "Events & Presentations" section, where related presentation materials will be posted prior to the conference call.

Following the conference call, a replay of the webcast will be available on the Company's investor relations website, https://investors.fadv.com. Alternatively, the live webcast and subsequent replay will be available https://event.on24.com/wcc/r/3940895/C4F5082849C94BFBEE9EA8A317D39EE3.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect our current views with respect to, among other things, our operations and financial performance. Forward-looking statements include all statements that are not historical facts. These forward-looking statements relate to matters such as our industry, business strategy, goals, and expectations concerning our market position, future operations, margins, profitability, capital expenditures, liquidity and capital resources, and other financial and operating information. In some cases, you can identify these forward-looking statements by the use of words such as "anticipate," "assume," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "future," "will," "seek," "foreseeable," "target," "guidance," the negative version of these words, or similar terms and phrases.

These forward-looking statements are subject to various risks, uncertainties, assumptions, or changes in circumstances that are difficult to predict or quantify. Such risks and uncertainties include, but are not limited to, the following:

- the impact of COVID-19 and related continuously evolving risks on our results of operations, financial position, and/or liquidity;
- our operations in a highly regulated industry and the fact that we are subject to numerous and evolving laws and regulations, including with respect to personal data and data security;
- our reliance on third-party data providers;
- negative changes in external events beyond our control, including our customers' onboarding volumes, economic
 drivers which are sensitive to macroeconomic cycles, such as interest rate volatility and inflation, geopolitical unrest,
 and the COVID-19 pandemic;
- potential harm to our business, brand, and reputation as a result of security breaches, cyber-attacks, or the mishandling of personal data;
- the continued integration of our platforms and solutions with human resource providers such as applicant tracking systems and human capital management systems as well as our relationships with such human resource providers;
- disruptions, outages, or other errors with our technology and network infrastructure, including our data centers, servers, and third-party cloud and internet providers and our migration to the cloud;
- our ability to obtain, maintain, protect and enforce our intellectual property and other proprietary information;
- our indebtedness could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or our industry, and prevent us from meeting our obligations;
- the timing, manner and volume of repurchases of common stock pursuant to our share repurchase program; and
- control by our Sponsor, "Silver Lake", (Silver Lake Group, L.L.C., together with its affiliates, successors, and assignees) and its interests may conflict with ours or those of our stockholders.

For additional information on these and other factors that could cause First Advantage's actual results to differ materially from expected results, please see our Annual Report on Form 10-K for the year ended December 31, 2021, filed with the Securities and Exchange Commission (the "SEC"), as such factors may be updated from time to time in our filings with the SEC, which are accessible on the SEC's website at www.sec.gov. The forward-looking statements included in this press release are made only as of the date of this press release, and we undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, or otherwise, except as required by law.

Non-GAAP Financial Information

This press release contains "non-GAAP financial measures" that are financial measures that either exclude or include amounts that are not excluded or included in the most directly comparable measures calculated and presented in accordance with accounting principles generally accepted in the United States ("GAAP"). Specifically, we make use of the non-GAAP financial measures "Adjusted EBITDA," "Adjusted EBITDA Margin," "Adjusted Net Income," "Adjusted Diluted Earnings Per Share," "Constant Currency Revenues," and "Constant Currency Adjusted EBITDA."

Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Adjusted Diluted Earnings Per Share, Constant Currency Revenues, and Constant Currency Adjusted EBITDA have been presented in this press release as supplemental measures of financial performance that are not required by or presented in accordance with GAAP because we believe they assist investors and analysts in comparing our operating performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. Management believes these non-GAAP measures are useful to investors in highlighting trends in our operating performance, while other measures can differ significantly depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which we operate, and capital investments. Management uses Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Adjusted Diluted Earnings Per Share, Constant Currency Revenues, and Constant Currency Adjusted EBITDA to supplement GAAP measures of performance in the evaluation of the effectiveness of our business strategies, to make budgeting decisions, to establish discretionary annual incentive compensation, and to compare our performance against that of other peer companies using similar measures. Management supplements GAAP results with non-GAAP financial measures to provide a more complete understanding of the factors and trends affecting the business than GAAP results alone.

Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Adjusted Diluted Earnings Per Share, Constant Currency Revenues, and Constant Currency Adjusted EBITDA are not recognized terms under GAAP and should not be considered as an alternative to net income as a measure of financial performance or cash provided by (used in) operating activities as a measure of liquidity, or any other performance measure derived in accordance with GAAP. The presentations of these measures have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. Because not all companies use identical calculations, the presentations of these measures may not be comparable to other similarly titled measures of other companies and can differ significantly from company to company.

We define Adjusted EBITDA as net income before interest, taxes, depreciation, and amortization, and as further adjusted for loss on extinguishment of debt, share-based compensation, transaction and acquisition-related charges, integration and restructuring charges, and other non-cash charges. We define Adjusted EBITDA Margin as Adjusted EBITDA divided by total revenues. We define Adjusted Net Income for a particular period as net income before taxes adjusted for debt-related costs, acquisition-related depreciation and amortization, share-based compensation, transaction and acquisition-related charges, integration and restructuring charges, and other non-cash charges, to which we then apply the related effective tax rate. We define Adjusted Diluted Earnings Per Share as Adjusted Net Income divided by adjusted weighted average number of shares outstanding—diluted. We define Constant Currency Revenues as current period revenues translated using prior-year period exchange rates. We define Constant Currency Adjusted EBITDA as current period Adjusted EBITDA translated using prior-year period exchange rates. For reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures, see the reconciliations included at the end of this press release. Numerical figures included in the reconciliations have been subject to rounding adjustments. Accordingly, numerical figures shown as totals in various tables may not be arithmetic aggregations of the figures that precede them.

About First Advantage

First Advantage (NASDAQ: FA) is a leading global provider of HR technology solutions for screening, verifications, safety, and compliance. The Company delivers innovative solutions and insights that help customers manage risk and hire the best talent. Enabled by its proprietary technology, First Advantage's products and solutions help companies protect their brands and provide safer environments for their customers and their most important resources: employees, contractors, contingent workers, tenants, and drivers. Headquartered in Atlanta, Georgia, First Advantage performs screens in over 200 countries and territories on behalf of its more than 33,000 customers. For more information about First Advantage, visit the Company's website at https://fadv.com/.

Investor Contact

Stephanie Gorman Vice President, Investor Relations Investors@fadv.com (888) 314-9761

Condensed Financial Statements

First Advantage Corporation Condensed Consolidated Balance Sheets

(Unaudited)

(in thousands, except share and per share amounts)	September 30, 2022		December 31, 2021	
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$	390,262	\$	292,642
Restricted cash		138		148
Short-term investments		_		941
Accounts receivable (net of allowance for doubtful accounts of \$1,126 and \$1,258 at September 30,				
2022 and December 31, 2021, respectively)		151,197		155,772
Prepaid expenses and other current assets		27,318		14,365
Income tax receivable		2,556		2,292
Total current assets		571,471		466,160
Property and equipment, net		125,623		154,309
Goodwill		791,574		793,892
Trade name, net		72,928		79,585
Customer lists, net		340,556		384,766
Deferred tax asset, net		1,744		1,413
Other assets		18,020		6,456
TOTAL ASSETS	\$	1,921,916	\$	1,886,581
LIABILITIES AND EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	52,285	\$	53,977
Accrued compensation		23,470		30,054
Accrued liabilities		17,873		21,829
Current portion of operating lease liability		5,500		_
Income tax payable		1,661		2,573
Deferred revenues		847		873
Total current liabilities		101,636		109,306
Long-term debt (net of deferred financing costs of \$8,532 and \$9,879 at September 30, 2022 and		,		,
December 31, 2021, respectively)		556,192		554,845
Deferred tax liability, net		90,842		84,653
Operating lease liability, less current portion		9,947		_
Other liabilities		3,316		5,539
Total liabilities		761,933		754,343
EQUITY				
Common stock - \$0.001 par value; 1,000,000,000 shares authorized, 153,169,055 and 152,901,040				
shares issued and outstanding as of September 30, 2022 and December 31, 2021, respectively		153		153
Additional paid-in-capital		1,173,787		1,165,163
Accumulated earnings (deficit)		10,769		(31,441)
Accumulated other comprehensive (loss)		(24,726)		(1,637)
Total equity		1,159,983		1,132,238
TOTAL LIABILITIES AND EQUITY	\$	1,921,916	\$	1,886,581

First Advantage Corporation Condensed Consolidated Statements of Operations and Comprehensive Income (Unaudited)

	Three Months Ended September 30,			
(in thousands, except share and per share amounts)		2022		2021
REVENUES	\$	205,986	\$	192,867
OPERATING EXPENSES:				
Cost of services (exclusive of depreciation and amortization below)		104,300		94,151
Product and technology expense		13,250		11,313
Selling, general, and administrative expense		28,034		27,203
Depreciation and amortization		34,744		35,812
Total operating expenses		180,328		168,479
INCOME FROM OPERATIONS		25,658		24,388
OTHER EXPENSE, NET:				
Interest expense, net		1,740		4,706
Total other expense, net		1,740		4,706
INCOME BEFORE PROVISION FOR INCOME TAXES		23,918		19,682
Provision for income taxes		6,709		3,397
NET INCOME	\$	17,209	\$	16,285
Foreign currency translation (loss)		(10,253)		(3,059)
COMPREHENSIVE INCOME	\$	6,956	\$	13,226
NET INCOME	\$	17,209	\$	16,285
Basic net income per share	\$	0.11	\$	0.11
Diluted net income per share	\$	0.11	\$	0.11
Weighted average number of shares outstanding - basic		150,930,340		149,943,998
Weighted average number of shares outstanding - diluted		152,357,307		152,400,419

First Advantage Corporation Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine Months Ended September 30,			
(in thousands)		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES	¢	44,458	\$	666
Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$	44,450	Ф	000
Depreciation and amortization		103,185		106,493
Loss on extinguishment of debt		103,103		13,938
Amortization of deferred financing costs		1,347		5,496
Bad debt (recovery)		(6)		(163
Deferred taxes		5,536		(4,465
Share-based compensation		5,824		4,569
Loss (gain) on foreign currency exchange rates		115		(281
Loss on disposal of property and equipment		197		80
Change in fair value of interest rate swaps		(11,376)		(845
Changes in operating assets and liabilities:		(==,=: =)		(0.0
Accounts receivable		3,063		(35,815
Prepaid expenses and other assets		700		(14,096
Accounts payable		165		1,547
Accrued compensation and accrued liabilities		(9,337)		5,898
Deferred revenues		(116)		73
Operating lease liabilities		(773)		_
Other liabilities		1,055		509
Income taxes receivable and payable, net		(1,195)		256
Net cash provided by operating activities		142,842		83,860
CASH FLOWS FROM INVESTING ACTIVITIES		,- <u>,-</u>		,
Changes in short-term investments		826		305
Acquisitions of businesses, net of cash acquired		(19,044)		(7,588
Purchases of property and equipment		(6,034)		(5,743
Capitalized software development costs		(16,320)		(11,966
Proceeds from disposal of property and equipment		46		(,,,,,,
Net cash used in investing activities	_	(40,526)		(24,992
CASH FLOWS FROM FINANCING ACTIVITIES		(10,520)		(= 1,002
Proceeds from issuance of common stock in initial public offering, net of underwriting discounts and				
commissions		_		320,559
Payments of initial public offering issuance costs		_		(3,848
Shareholder distribution		_		(313
Capital contributions		_		241
Share repurchases		(2,248)		_
Borrowings from Successor First Lien Credit Facility		` _ `		261,413
Repayments of Successor First Lien Credit Facility		_		(363,875
Repayment of Successor Second Lien Credit Facility		_		(146,584
Payments of debt issuance costs		_		(1,257
Payments on capital and finance lease obligations		(673)		(1,286
Payments on deferred purchase agreements		(704)		(533
Proceeds from issuance of common stock under share-based compensation plans		3,090		187
Net settlement of share-based compensation plan awards		(292)		(332
Net cash (used in) provided by financing activities		(827)		64,372
Effect of exchange rate on cash, cash equivalents, and restricted cash		(3,879)		(522
Increase in cash, cash equivalents, and restricted cash		97,610		122,718
Cash, cash equivalents, and restricted cash at beginning of period		292,790		152,970
Cash, cash equivalents, and restricted cash at end of period	\$	390,400	\$	275,688
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SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:				
Cash paid for income taxes, net of refunds received	\$	11,321	\$	6,069
Cash paid for interest	\$	17,640	\$	18,362
NON-CASH INVESTING AND FINANCING ACTIVITIES:	Ψ	17,040	Ψ	10,302
Offering costs included in accounts payable and accrued liabilities	\$	_	\$	187
Property and equipment acquired on account	\$	105	\$	2,796
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Reconciliation of Consolidated Non-GAAP Financial Measures

	Three Months Ended September 30, 2022							
(in thousands)		Americas International		Eliminations		Total revenues		
Revenues, as reported (GAAP)	\$	176,091	\$	31,628	\$	(1,733)	\$	205,986
Foreign currency translation impact (a)		53		3,312		92		3,457
Constant currency revenues	\$	176,144	\$	34,940	\$	(1,641)	\$	209,443

(a) Constant currency revenues is calculated by translating current period amounts using prior-year period exchange rates.

	Three Months Ended September 30,			
(in thousands, except percentages)		2022		2021
Net income	\$	17,209	\$	16,285
Interest expense, net		1,740		4,706
Provision for income taxes		6,709		3,397
Depreciation and amortization		34,744		35,812
Share-based compensation		2,022		1,343
Transaction and acquisition-related charges ^(a)		1,908		2,144
Integration, restructuring, and other charges ^(b)		(144)		257
Adjusted EBITDA	\$	64,188	\$	63,944
Revenues		205,986		192,867
Net income margin		8.4 %)	8.4 %
Adjusted EBITDA Margin		31.2 %)	33.2 %
Adjusted EBITDA	\$	64,188		
Foreign currency translation impact (c)		1,090		
Constant currency Adjusted EBITDA	\$	65,278		

Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally includes incremental professional service fees incurred related to the initial public offering and subsequent one-time compliance efforts. The three months ended September 30, 2022 includes a transaction bonus expense related to one of the Company's 2021 acquisitions.

Represents charges from organizational restructuring and integration activities, non-cash, and other charges primarily related to legal exposures inherited from legacy (a)

⁽b) acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets.

Constant currency Adjusted EBITDA is calculated by translating current period amounts using prior-year period exchange rates.

⁽c)

Reconciliation of Consolidated Non-GAAP Financial Measures (continued)

	Three Months Ended September 30,				
(in thousands)		2022		2021	
Net income	\$	17,209	\$	16,285	
Provision for income taxes		6,709		3,397	
Income before provision for income taxes		23,918		19,682	
Debt-related charges ^(a)		(3,545)		437	
Acquisition-related depreciation and amortization ^(b)		28,927		31,749	
Share-based compensation		2,022		1,343	
Transaction and acquisition-related charges ^(c)		1,908		2,144	
Integration, restructuring, and other charges ^(d)		(144)		257	
Adjusted Net Income before income tax effect		53,086		55,612	
Less: Income tax effect ^(e)	<u> </u>	13,083		13,443	
Adjusted Net Income	\$	40,003	\$	42,169	

	Three Months Ended September 30,			
	2022		2021	
Diluted net income per share (GAAP)	\$	0.11	\$	0.11
Adjusted Net Income adjustments per share				
Income taxes		0.04		0.02
Debt-related charges ^(a)		(0.02)		0.00
Acquisition-related depreciation and amortization ^(b)		0.19		0.21
Share-based compensation		0.01		0.01
Transaction and acquisition related charges ^(c)		0.01		0.01
Integration, restructuring, and other charges ^(d)		(0.00)		0.00
Adjusted income taxes ^(e)		(0.09)		(0.09)
Adjusted Diluted Earnings Per Share (Non-GAAP)	\$	0.26	\$	0.28

Weighted average number of shares outstanding used in computation of Adjusted Diluted Earnings Per Share:

Weighted average number of shares outstanding—diluted (GAAP and Non-GAAP)

152,357,307

152,400,419

- (a) Represents the loss on extinguishment of debt and non-cash interest expense related to the amortization of debt issuance costs for the 2021 February refinancing and repayment of the Company's Successor First Lien Credit Facility and Successor Second Lien Credit Facility, respectively. Beginning in 2022, this adjustment also includes the impact of the change in fair value of interest rate swaps. This adjustment, which represents the fair value gains or losses on the interest rate swaps, was added as a result of the increased interest rate volatility observed in 2022. The Company determined that the impact to the previous year, (\$0.1) million for the three months ended September 30, 2021, was not significant and therefore, the previously reported amounts will not be recast.
- (b) Represents the depreciation and amortization expense related to intangible assets and developed technology assets recorded due to the application of ASC 805, Business Combinations
- (c) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally includes incremental professional service fees incurred related to the initial public offering and subsequent one-time compliance efforts. The three months ended September 30, 2022 includes a transaction bonus expense related to one of the Company's 2021 acquisitions.
- (d) Represents charges from organizational restructuring and integration activities, non-cash, and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets.
- (e) Effective tax rates of approximately 24.6% and 24.2% have been used to compute Adjusted Net Income and Adjusted Diluted Earnings Per Share for the three months ended September 30, 2022 and 2021, respectively. As of December 31, 2021, we had net operating loss carryforwards of approximately \$120.1 million for federal income tax purposes available to reduce future income subject to income taxes. As a result, the amount of actual cash taxes we may pay for federal income taxes differs significantly from the effective income tax rate computed in accordance with GAAP and from the normalized rate shown above.