

### **Disclaimer**

#### FORWARD LOOKING STATEMENTS

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect our current views with respect to, among other things, our operations and financial performance. Forward-looking statements include all statements that are not historical facts. These forward-looking statements relate to matters such as our industry, business strategy, goals, and expectations concerning our market position, future operations, margins, profitability, capital expenditures, liquidity and capital resources, and other financial and operating information. In some cases, you can identify these forward-looking statements by the use of words such as "anticipate," "assume," "believe," "continue," "could," "estimate," "may," "plan," "potential," "predict," "project," "future," "will," "seek," "foreseeable," "guidance," the negative version of these words, or similar terms and phrases.

These forward-looking statements are subject to various risks, uncertainties, assumptions, or changes in circumstances that are difficult to predict or quantify. Such risks and uncertainties include, but are not limited to, the following: the impact of COVID-19 and related risks on our results of operations, financial position, and/or liquidity; our operations in a highly regulated industry and the fact that we are subject to numerous and evolving laws and regulations, including with respect to personal data and data security; our reliance on third-party data providers; negative changes in external events beyond our control, including our customers' onboarding volumes, economic drivers which are sensitive to macroeconomic cycles, and the COVID-19 pandemic; potential harm to our business, brand, and reputation as a result of security breaches, cyber-attacks, or the mishandling of personal data; the continued integration of our platforms and solutions with human resource providers such as applicant tracking systems and human capital management systems as well as our relationships with such human resource providers; disruptions, outages, or other errors with our technology and network infrastructure, including our data centers, servers, and third-party cloud and internet providers and our migration to the cloud; our ability to obtain, maintain, protect and enforce our intellectual property and other proprietary information; our substantial indebtedness could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or our industry, and prevent us from meeting our obligations; and our Sponsor (Silver Lake Group, L.L.C., together with its affiliates, successors, and assignees) controls us and may have interests that conflict with ours or those of our stockholders.

For additional information on these and other factors that could cause First Advantage's actual results to differ materially from expected results, please see our prospectus, dated June 22, 2021, filed with the Securities and Exchange Commission (the "SEC") pursuant to Rule 424(b)(4) of the Securities Act of 1933, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. The forward-looking statements included in this presentation are made only as of the date of this presentation, and we undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, or otherwise, except as required by law.

#### NON-GAAP FINANCIAL INFORMATION

This presentation contains "non-GAAP financial measures" that are financial measures that either exclude or include amounts that are not excluded or included in the most directly comparable measures calculated and presented in accordance with accounting principles generally accepted in the United States ("GAAP"). Specifically, we make use of the non-GAAP financial measures "Adjusted EBITDA," "Adjusted EBITDA Margin," "Adjusted Net Income," and "Adjusted Diluted Earnings Per Share."

Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, and Adjusted Diluted Earnings Per Share have been presented in this presentation as supplemental measures of financial performance that are not required by or presented in accordance with GAAP because we believe they assist investors and analysts in comparing our operating performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. Management believes these non-GAAP measures are useful to investors in highlighting trends in our operating performance, while other measures can differ significantly depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which we operate, and capital investments. Management uses Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, and Adjusted Diluted Earnings Per Share to supplement GAAP measures of performance in the evaluation of the effectiveness of our business strategies, to make budgeting decisions, to establish discretionary annual incentive compensation, and to compare our performance against that of other peer companies using similar measures. Management supplements GAAP results with non-GAAP financial measures to provide a more complete understanding of the factors and trends affecting the business than GAAP results alone.

Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, and Adjusted Diluted Earnings Per Share are not recognized terms under GAAP and should not be considered as an alternative to net income (loss) as a measure of financial performance or cash provided by (used in) operating activities as a measure of liquidity, or any other performance measure derived in accordance with GAAP. The presentations of these measures have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. Because not all companies use identical calculations, the presentations of these measures may not be comparable to other similarly titled measures of other companies and can differ significantly from company to company.

We define Adjusted EBITDA as net income before interest, taxes, depreciation, and as further adjusted for loss on extinguishment of debt, share-based compensation, transaction and acquisition-related charges, integration and restructuring charges, and other non-cash charges. We define Adjusted EBITDA Margin as Adjusted EBITDA divided by total revenues. We define Adjusted Net Income for a particular period as net income before taxes adjusted for debt-related costs, acquisition-related depreciation and amortization, share-based compensation, transaction and acquisition-related charges, integration and restructuring charges, and other non-cash charges, to which we then apply the related effective tax rate. We define Adjusted Diluted Earnings Per Share as Adjusted Net Income divided by adjusted weighted average number of shares outstanding—diluted. For reconciliations of these non-2 GAAP financial measures to the most directly comparable GAAP measures, see the reconciliations included at the end of this presentation.



# Scott Staples Chief Executive Officer



**Company Overview, Q2 2021 Highlights** 



# First Advantage – Successful IPO

RASDAQ Ticker

6/23/21 IPO Date

29.3M Shares Offered

\$15.00 Offering Price

+31% First Day Stock Performance

\$3.0B First Day Closing Market Cap





# **Company Snapshot**

**Leading Global Provider** of Technology Solutions for Screening, Verifications, Safety, and Compliance Related to Human Capital

### **OUR MARKET**

\$13B

Total Addressable

of Whitespace and Attractive

# **OUR CUSTOMERS**

30K

**Customers** in 2020

75M

Screens in 2020

55

of Fortune 100 **165 of Fortune 500**  ~95%

Gross Retention Rate 1

12 Year

**Average** Tenure <sup>2</sup>



### **OUR TECHNOLOGY**

**Core Platform** 

65+

**Human Capital Management Software** Integrations

600+

Automated and / or **Integrated Data Providers** 

2,200

**Robotic Process Automation Bots Currently Deployed**  480M+

Records in **Proprietary Databases** 



# OUR FINANCIALS (LTM Q2'21)

**\$**600M

Revenue

88% North America 12% International

29%

Revenue Y/Y Growth 4 \$181M

Adjusted EBITDA <sup>3</sup>

30%

**Adjusted EBITDA** Margin <sup>3</sup>

46%

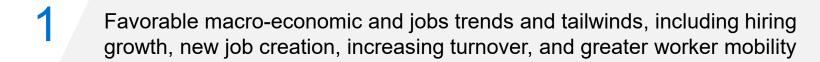
**Adjusted EBITDA** Y/Y Growth 3, 4

- 1. Average retention rate from 2018 to 2020.
- 2. Tenure for Top 100 customers.
- 3. See appendix for Adjusted EBITDA and Adjusted EBITDA Margin reconciliation.
- 4. LTM Q2'20 period is presented on a pro forma basis for the "Silver Lake Transaction" and the related refinancing (On January 31, 2020, a fund managed by Silver Lake acquired substantially all of the Company's equity interests from the Predecessor equity owners, primarily funds managed by Symphony Technology Group). See appendix for pro forma reconciliation.



# **Quarterly Highlights**







- 2 Increased momentum from our existing customers driven by broad-based hiring and screening growth across key verticals and geographies
- Continued strength in new customer wins fueled by verticalized go-to-market teams, differentiated technology solutions, and global capabilities
- 4 Substantial rebound in international markets
- Continued margin expansion from robotic process automation, utilization of our proprietary data and intelligent routing technology, further operational efficiencies, and G&A leverage



Completed UK screening business acquisition in March 2021



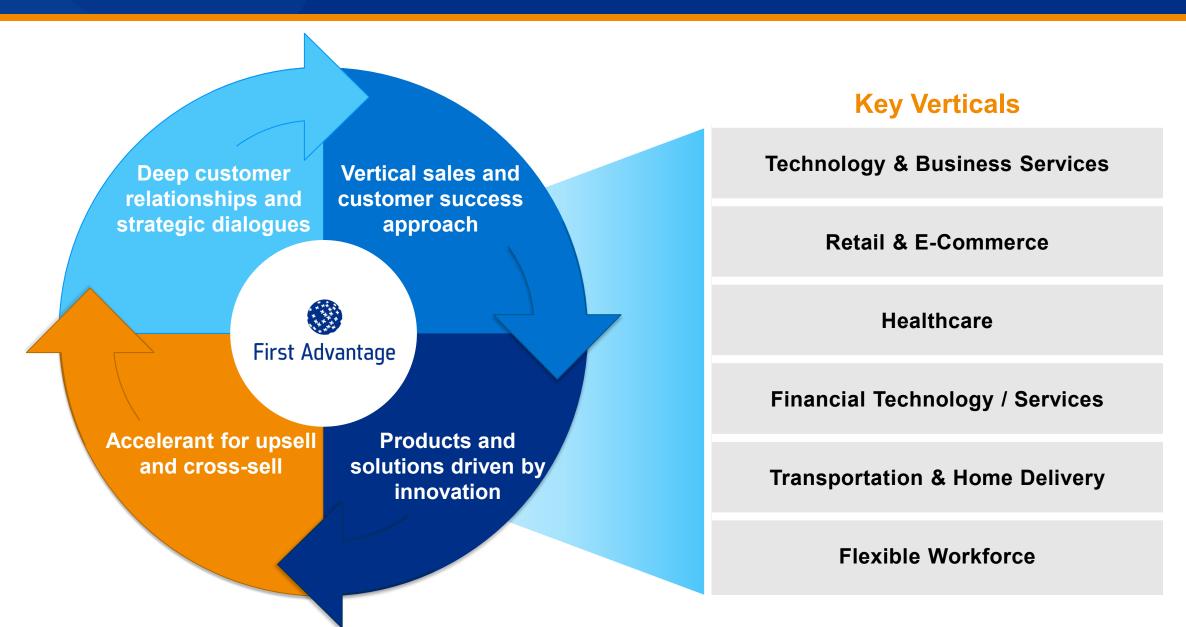
# Differentiated and Embedded Technology Platform

### Transforming a Complex Ecosystem into a Seamless Customer Experience





# Vertical Strategy Key to Differentiation and Growth





# **David Gamsey**EVP, Chief Financial Officer

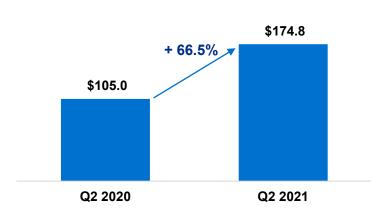


**Q2 2021 Financial Results, Outlook** 

### **Q2 Financial Results**

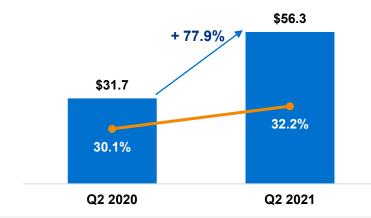


\$ in millions, except per share data



- Organic growth of 60%; acquisition related growth of 7%
- Accelerated hiring continued through Q2 2021
- Broad-based growth across key verticals and geographies
- Favorable FX impact on revenues of less than \$1 million

### Adjusted EBITDA and Margin <sup>1</sup>



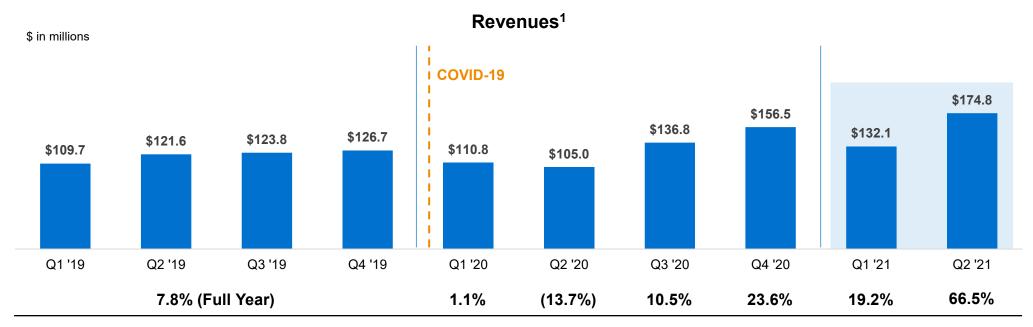
- Driven primarily from revenue growth
- Margin expansion attributed to increased automation, cost discipline, and operating leverage

### Adjusted Diluted EPS 1



- Positively impacted by lower outstanding debt and lower interest rates, resulting in lower interest expense; partially offset by higher foreign taxes
- Adjusted effective tax rate of 25.7% and 28.0% in Q2 2020 and Q2 2021, respectively

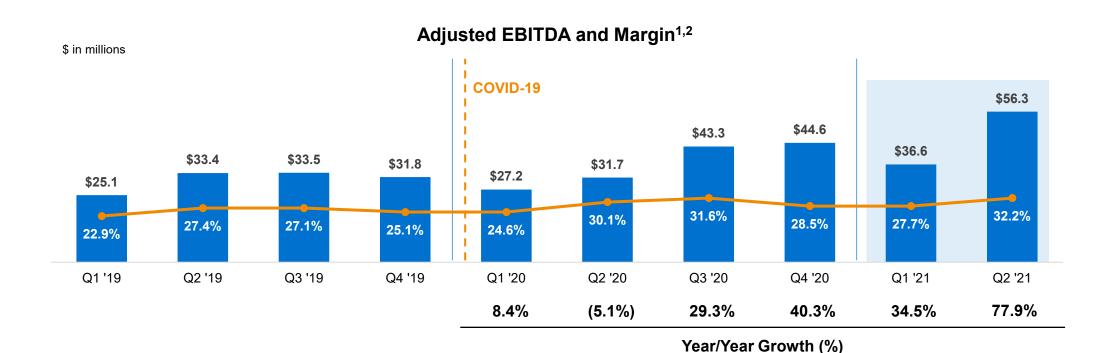
# Established Track Record with COVID-19 Resiliency



Year/Year Growth (%)

- Demonstrated resiliency during COVID-19 downturn
- Deep customer relationships; focus on enterprise customers; upsell/cross-sell
- Diverse, attractive industry verticals
- · Verticalized sales force driving market share gains
- UK screening business acquisition closed on March 31, 2021

# **Established Track Record with COVID-19 Resiliency**



- Expanding utilization of proprietary databases and increasing automation with third-party data providers
- Technological innovations including robotic process automation initiatives
- Strong procurement team
- Leveraging existing G&A infrastructure
- Variable and flexible cost structure; reacted quickly during COVID-19 crisis
- Disciplined balance between cost efficiency and strategic investments; continuing to invest in technology and sales while leveraging G&A costs

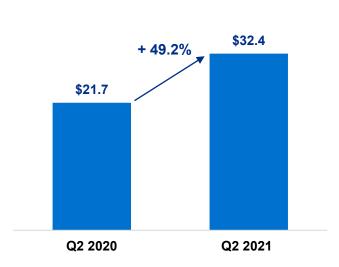
<sup>1.</sup> See appendix for Adjusted EBITDA and Adjusted EBITDA Margin reconciliation.

<sup>2.</sup> Q1'20 is presented on a pro forma basis for the Silver Lake Transaction and the related refinancing. See appendix for pro forma reconciliation

# Cash Flow, Balance Sheet & Capital Allocation

# CASH FLOW FROM OPERATING ACTIVITIES

\$ in millions



### NET LEVERAGE AT JUNE 30, 2021

Debt	\$565
Cash	\$257
LTM Adjusted EBITDA <sup>1</sup>	\$181
Net Leverage	1.7x

# CAPITAL ALLOCATION PRIORITIES

#### **Pursue M&A opportunities**

- Acquisitions that are strategic, accretive, and generate strong ROI
- Vertical expertise
- International expansion
- Enterprise Risk Services
- Data and/or technology

#### Continue to invest in organic growth

- Focus on maintaining and enhancing industry leadership position through technology and automation
- Continued investment in Sales, Solution Engineering, and Customer Success
- New product innovation

#### Maintain conservative leverage

- Target long-term leverage range of 2x 3x
- No remaining mandatory quarterly principal payments due under first lien credit facility agreement

Strong cash flow and liquidity position provides flexibility to pursue multiple growth opportunities

## Full Year 2021 Guidance<sup>1</sup>

\$ in millions	2020 <sup>4</sup>	Full Year 2021 Guidance As of 8/12/21	Y/Y % Growth
Revenues	\$509.2	\$640 to \$650	+26% to 28%
Adjusted EBITDA <sup>2</sup>	\$146.8	\$186 to \$190	+27% to 29%
Adjusted Net Income <sup>2,3</sup>	\$65.6	\$110 to \$113	+68% to 72%
Capital Expenditures  (consisting of purchases of property and equipment and capitalized software development costs)	\$17.7	\$25 to \$26	+41% to 47%

<sup>1.</sup> Actual results may differ materially from First Advantage's Full Year 2021 Guidance as a result of, among other things, the factors described under "Forward-Looking Statements" in this presentation.

<sup>2.</sup> A reconciliation of the foregoing guidance for the Non-GAAP metrics of Adjusted EBITDA and Adjusted Net Income (loss) cannot be provided without unreasonable effort because of the inherent difficulty of accurately forecasting the occurrence and financial impact of the various adjusting items necessary for such reconciliation that have not yet occurred, are out of our control, or cannot be reasonably predicted. For the same reasons, the Company is unable to assess the probable significance of the unavailable information, which could have a material impact on its future GAAP financial results.

<sup>3.</sup> Assumes adjusted effective tax rate will be in the range of 26.5% to 27.5% for 2021.

<sup>4. 2020</sup> is presented on a pro forma basis to give effect to the Silver Lake Transaction and the related refinancing as if it had occurred on January 1, 2020. See appendix for pro forma reconciliation. Capital Expenditures represents the mathematical addition of purchases of property and equipment and capitalized software development costs for the Predecessor and Successor periods in 2020. Purchases of property and equipment for the Predecessor and Successor periods was \$1.0 million and \$5.3 million, respectively. Capitalized software development costs for the Predecessor and Successor periods was \$0.9 million and \$10.5 million, respectively.



# Scott Staples Chief Executive Officer



# **Closing Remarks**



# **Investment Highlights**



- A global leader in large, fragmented, and growing market
- Macro-economic tailwinds driving a robust hiring environment
- Differentiated and embedded technology platform that provides mission-critical solutions in an increasingly complex market
- Verticalized go-to-market strategy drives deep, long-term customer relationships and diversified industry exposure
- Seasoned leadership team with deep industry knowledge and a culture of innovation
- Resilient financial model and consistent track record of strong organic revenue growth, margin expansion, and cash flow generation



# **Appendix**

## **Reconciliations to GAAP Measures**



# **Adjusted EBITDA**

	Predecessor					Successor								
		For the Qua	ırters Ended		Period Ended	Period Ended For the Quarters Ended								
	Mar. 31, 2019	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Jan. 31, 2020	Mar. 31, 2020	Jun. 30, 2020	Sep. 30, 2020	Dec. 31, 2020	Mar. 31, 2021	Jun. 30, 2021			
(in thousands)	Q1	Q2	Q3	Q4	Q1	Q1	Q2	Q3	Q4	Q1	Q2	LTM Q2'2021		
Net income (loss)	\$ 3,196	\$ 10,720	\$ 11,587	\$ 8,747	\$ (36,530)	\$ (21,814)	\$ (16,366)	\$ (3,452)	\$ (5,858)	\$ (19,389)	\$ 3,770	\$ (24,929)		
Interest expense, net	13,023	12,829	12,757	12,410	4,489	12,830	13,663	11,631	9,259	6,717	10,452	38,059		
Provision for income taxes	902	2,184	2,172	1,640	(871)	(4,920)	(3,499)	(2,889)	(47)	(4,435)	3,063	(4,308)		
Depreciation and amortization	6,268	6,545	6,552	6,588	2,105	24,487	36,572	36,756	37,241	34,763	35,918	144,678		
Loss on extinguishment of debt	_	_	_	_	10,533	_	_	_	_	13,938	_	13,938		
Share-based compensation	354	324	274	264	3,976	281	520	531	544	562	2,664	4,301		
Transaction and acquisition-related														
charges (a)	_	_	349	849	22,840	9,446	76	56	568	3,984	382	4,990		
Integration and restructuring charges <sup>(b)</sup>	_	_	_	_	327	_	262	26	3,125	448	73	3,672		
Other <sup>(c)</sup>	1,349	760	(200)	1,330	153	(121)	427	630	(189)	2	_	443		
Adjusted EBITDA	\$ 25,092	\$ 33,362	\$ 33,491	\$ 31,828	\$ 7,022	\$ 20,189	\$ 31,655	\$ 43,289	\$ 44,643	\$ 36,590	\$ 56,322	\$ 180,844		
Revenues	109,687	121,621	123,769	126,690	36,785	74,054	104,993	136,778	156,544	132,070	174,826	600,218		
Net income (loss) margin	2.9%	8.8%	9.4%	6.9%	(99.3)%	(29.5)%	(15.6)%	(2.5)%	(3.7)%	(14.7)%	2.2%	(4.2)%		
Net income (loss) Year/Year Growth	n/a	n/a	n/a	n/a	n/a	n/a	(252.7)%	(129.8)%	(167.0)%	(54.4)%	(123.0)%	n/a		
Adjusted EBITDA Margin	22.9%	27.4%	27.1%	25.1%	19.1%	27.3%	30.1%	31.6%	28.5%	27.7%	32.2%	30.1%		

<sup>(</sup>a) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally, the three months ended June 30, 2021 (Successor) includes incremental professional service fees incurred related to the initial public offering.

<sup>(</sup>b) Represents charges from organizational restructuring and integration activities outside of the ordinary course of business.

<sup>(</sup>c) Represents non-cash and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets. Additionally, the three months ended June 30, 2020 (Successor) includes the incremental costs incurred due to COVID-19.



# Adjusted EBITDA (2020 Bro Forms LTM for Silver Leke Trans)

(2020 Pro Forma LTM for Silver Lake Transaction)

											P	ro Forma				
_			Pred	ecessor	essor			Successor				istments for				
_		Quarter	Ended		Peri	od Ended	Period Ended Quarter Ended		Quarter Ended	the Three		Pro Forma Three				
	Sep.	30, 2019	Dec.	31, 2019	Jan	31, 2020	Ma	г. 31, 2020		Jun. 30, 2020	Mo	nths Ended	Mo	nths Ended	Pro F	orma LTM
(in thousands)		Q3		Q4		Q1		Q1		Q2	Mar	ch 31, 2020	Mar	ch 31, 2020	Q	2'2020
Net income (loss)	\$	11,587	\$	8,747	\$	(36,530)	\$	(21,814)	\$	(16,366)	\$	15,778	\$	(42,566)	\$	(38,598)
Interest expense, net		12,757		12,410		4,489		12,830		13,663		2,130		19,449		58,279
Provision for income taxes		2,172		1,640		(871)		(4,920)		(3,499)		5,457		(334)		(21)
Depreciation and amortization		6,552		6,588		2,105		24,487		36,572		9,538		36,130		85,842
Loss on extinguishment of debt		_		_		10,533		_		_		(10,533)		_		_
Share-based compensation		274		264		3,976		281		520		_		4,257		5,315
Transaction and acquisition-related																
charges (a)		349		849		22,840		9,446		76		(22,370)		9,916		11,190
Integration and restructuring charges(b)		_		_		327		_		262		_		327		589
Other <sup>(c)</sup>		(200)		1,330		153		(121)		427				32		1,589
Adjusted EBITDA	\$	33,491	\$	31,828	\$	7,022	\$	20,189	\$	31,655	\$		\$	27,211	\$	124,185
Revenues		123,769		126,690		36,785		74,054		104,993		_		110,839		466,291
Net income (loss) margin		9.4%		6.9%		(99.3)%		(29.5)%		(15.6)%		_		(38.4)%		(8.3)%
Net income (loss) Year/Year Growth		n/a		n/a		n/a		n/a		n/a		n/a		(1431.9)%		n/a
Adjusted EBITDA Margin		27.1%		25.1%		19.1%		27.3%		30.1%		_		24.6%		26.6%

To facilitate comparability, we present the combination of consolidated results for Q1'2020, consisting of the Successor consolidated results from February 1, 2020 to March 31, 2020, the Predecessor consolidated results for the period from January 1, 2020 to January 31, 2020 and certain pro forma adjustments that give effect to the Silver Lake Transaction and the related refinancing as if it had occurred on January 1, 2020. The pro forma information above has been prepared on a basis consistent with Article 11 of Regulation S-X, but does not constitute Article 11 pro forma information because it only presents the pro forma, reflecting the Silver Lake Transaction and the related refinancing as if they had occurred as of January 1, 2020.

<sup>(</sup>a) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally, the three months ended June 30, 2021 (Successor) includes incremental professional service fees incurred related to the initial public offering.

<sup>(</sup>b) Represents charges from organizational restructuring and integration activities outside of the ordinary course of business.

<sup>(</sup>c) Represents non-cash and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets. Additionally, the three months ended June 30, 2020 (Successor) includes the incremental costs incurred due to COVID-19.



# **Adjusted EBITDA**

(2020 Pro Forma for Silver Lake Transaction)

(in thousands)	Per	Predecessor Period Ended Jan 31, 2020		riod Ended c. 31, 2020	Adju the	ro Forma astments for year ended cember 31, 2020	Pro Forma for the year ended December 31, 2020		
Net income (loss)	\$	(36,530)	\$	(47,492)	\$	20,447	\$	(63,575)	
Interest expense, net		4,489		47,384		(741)		51,132	
Provision for income taxes		(871)		(11,355)		7,073		(5,153)	
Depreciation and amortization		2,105		135,057		6,124		143,286	
Loss on extinguishment of debt		10,533		_		(10,533)		_	
Share-based compensation		3,976		1,876				5,852	
Transaction and acquisition-related charges (a)		22,840		10,146		(22,370)		10,616	
Integration and restructuring charges <sup>(b)</sup>		327		3,413				3,740	
Other <sup>(c)</sup>		153		747				900	
Adjusted EBITDA	\$	7,022	\$	139,776	\$	_	\$	146,798	
Revenues		36,785		472,369		_		509,154	

To facilitate comparability, we present the combination of consolidated results for Q1'2020, consisting of the Successor consolidated results from February 1, 2020 to March 31, 2020, the Predecessor consolidated results for the period from January 1, 2020 to January 31, 2020 and certain pro forma adjustments that give effect to the Silver Lake Transaction and the related refinancing as if it had occurred on January 1, 2020. The pro forma information above has been prepared on a basis consistent with Article 11 of Regulation S-X, but does not constitute Article 11 pro forma information because it only presents the pro forma, reflecting the Silver Lake Transaction and the related refinancing as if they had occurred as of January 1, 2020.

<sup>(</sup>a) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally, the three months ended June 30, 2021 (Successor) includes incremental professional service fees incurred related to the initial public offering.

<sup>(</sup>b) Represents charges from organizational restructuring and integration activities outside of the ordinary course of business.

<sup>(</sup>c) Represents non-cash and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets. Additionally, the three months ended June 30, 2020 (Successor) includes the incremental costs incurred due to COVID-19.

## **Adjusted Net Income**

		Ended		
	Jui	1. 30, 2020	Ju	ın. 30, 2021
(in thousands)		Q2		Q2
Net income (loss)	\$	(16,366)	\$	3,770
Provision for income taxes		(3,499)		3,063
Income (loss) before provision for income taxes		(19,865)		6,833
Debt-related costs <sup>(a)</sup>		877		4,355
Acquisition-related depreciation and amortization(b)		34,135		31,786
Share-based compensation		520		2,664
Transaction and acquisition-related charges (c)		76		382
Integration and restructuring charges (d)		262		73
Other <sup>(e)</sup>		427		_
Adjusted net income before income tax effect		16,432		46,093
Less: Income tax effect <sup>(f)</sup>		4,223		12,896
Adjusted Net Income	\$	12,209	\$	33,197

- (a) Represents the loss on extinguishment of debt and non-cash interest expense related to the amortization of debt issuance costs for the financing for the Silver Lake Transaction.
- (b) Represents the depreciation and amortization expense related to intangible assets and developed technology assets recorded due to the application of ASC 805, Business Combinations.
- (c) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally, the three months ended June 30, 2021 (Successor) includes incremental professional service fees incurred related to the initial public offering.
- (d) Represents charges from organizational restructuring and integration activities outside of the ordinary course of business.
- (e) Represents non-cash and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets. Additionally, the three months ended June 30, 2020 (Successor) includes incremental costs incurred due to COVID-19.
- (f) Effective tax rates of 25.7% and 28.0% have been used to compute Adjusted Net Income for the three months ended June 30, 2020 and 2021, respectively. As of December 31, 2020, we had net operating loss carryforwards of approximately \$197.6 million, \$166.2 million, and \$36.0 million for federal, state, and foreign income tax purposes, respectively, available to reduce future income taxes. As a result, the amount of actual cash taxes we pay for federal, state, and foreign income taxes differs significantly from the effective income tax rate computed in accordance with GAAP, and from the normalized rates shown above.

# Adjusted Net Income

(2020 Pro Forma for Silver Lake Transaction)

(in thousands)	Predecessor Period Ended Jan 31, 2020		Per	uccessor riod Ended	Adjı the	ro Forma ustments for year ended cember 31, 2020	y	Forma for the ear ended cember 31,
Net income (loss)	\$	(36,530)	\$	(47,492)	\$	20,447	\$	(63,575)
Provision for income taxes		(871)		(11,355)		7,073		(5,153)
Income (loss) before provision for income taxes		(37,401)		(58,847)		27,520		(68,728)
Debt-related costs <sup>(a)</sup>		11,102		3,242		(10,801)		3,543
Acquisition-related depreciation and amortization(b)		848		125,419		6,124		132,391
Share-based compensation		3,976		1,876		_		5,852
Transaction and acquisition-related charges <sup>(c)</sup>		22,840		10,146		(22,370)		10,616
Integration and restructuring charges (d)		327		3,413		_		3,740
Other <sup>(e)</sup>		153		747		_		900
Adjusted net income before income tax effect		1,845		85,996		473		88,314
Less: Income tax effect <sup>(f)</sup>		474		22,101		122		22,697
Adjusted Net Income	\$	1,371	\$	63,895	\$	351	\$	65,617

- (a) Represents the loss on extinguishment of debt and non-cash interest expense related to the amortization of debt issuance costs for the financing for the Silver Lake Transaction.
- (b) Represents the depreciation and amortization expense related to intangible assets and developed technology assets recorded due to the application of ASC 805, Business Combinations.
- (c) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally, the three months ended June 30, 2021 (Successor) includes incremental professional service fees incurred related to the initial public offering.
- (d) Represents charges from organizational restructuring and integration activities outside of the ordinary course of business.
- (e) Represents non-cash and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets. Additionally, the three months ended June 30, 2020 (Successor) includes incremental costs incurred due to COVID-19.
- (f) Effective tax rates of 25.7% and 28.0% have been used to compute Adjusted Net Income for the three months ended June 30, 2020 and 2021, respectively. As of December 31, 2020, we had net operating loss carryforwards of approximately \$197.6 million, \$166.2 million, and \$36.0 million for federal, state, and foreign income tax purposes, respectively, available to reduce future income taxes. As a result, the amount of actual cash taxes we pay for federal, state, and foreign income taxes differs significantly from the effective income tax rate computed in accordance with GAAP, and from the normalized rates shown above

To facilitate comparability, we present the combination of consolidated results for Q1'2020, consisting of the Successor consolidated results from February 1, 2020 to March 31, 2020, the Predecessor consolidated results for the period from January 1, 2020 to January 31, 2020 and certain pro forma adjustments that give effect to the Silver Lake Transaction and the related refinancing as if it had occurred on January 1, 2020. The pro forma information above has been prepared on a basis consistent with Article 11 of Regulation S-X, but does not constitute Article 11 pro forma information because it only presents the pro forma, reflecting the Silver Lake Transaction and the related refinancing as if they had occurred as of January 1, 2020.

## **Adjusted Diluted EPS**

		Ended		
		r the Qua 30, 2020		30, 2021
		Q2		Q2
Diluted net income (loss) per share (GAAP)	\$	(0.13)	S	0.03
Adjusted Net Income adjustments per share				
Income taxes		(0.03)		0.02
Debt-related costs (a)		0.01		0.03
Acquisition-related depreciation and amortization (b)		0.27		0.25
Share-based compensation		0.00		0.02
Transaction and acquisition related charges (c)		0.00		0.00
Integration and restructuring charges (d)		0.00		0.00
Other (e)		0.00		_
Adjusted income taxes (f)		(0.03)		(0.10)
Adjusted Diluted Earnings Per Share (Non-GAAP)	\$	0.09	\$	0.25
Weighted average number of shares outstanding used in computation of Adjusted Diluted				
Earnings Per Share:				
Weighted average number of shares outstanding—diluted (GAAP)	130	,000,000	135	,368,909
Options and restricted stock not included in weighted average number of shares outstanding—diluted (GAAP) (using treasury stock method)		_		_
Adjusted weighted average number of shares outstanding—diluted (Non-GAAP)	130	,000,000	135	,368,909

<sup>(</sup>a) Represents the loss on extinguishment of debt and non-cash interest expense related to the amortization of debt issuance costs for the financing for the Silver Lake Transaction.

<sup>(</sup>b) Represents the depreciation and amortization expense related to intangible assets and developed technology assets recorded due to the application of ASC 805, Business Combinations.

<sup>(</sup>c) Represents charges incurred related to acquisitions and similar transactions, primarily consisting of change in control-related costs, professional service fees, and other third-party costs. Additionally, the three months ended June 30, 2021 (Successor) includes incremental professional service fees incurred related to the initial public offering.

<sup>(</sup>d) Represents charges from organizational restructuring and integration activities outside of the ordinary course of business.

<sup>(</sup>e) Represents non-cash and other charges primarily related to legal exposures inherited from legacy acquisitions, foreign currency (gains) losses, and (gains) losses on the sale of assets. Additionally, the three months ended June 30, 2020 (Successor) includes incremental costs incurred due to COVID-19.

<sup>(</sup>f) Effective tax rates of 25.7% and 28.0% have been used to compute Adjusted Net Income for 2020 and the three months ended June 30, 2021, respectively. As of December 31, 2020, we had net operating loss carryforwards of approximately \$197.6 million, \$166.2 million, and \$36.0 million for federal, state, and foreign income tax purposes, respectively, available to reduce future income taxes. As a result, the amount of actual cash taxes we pay for federal, state, and foreign income taxes differs significantly from the effective income tax rate computed in accordance with GAAP, and from the normalized rate shown above.